



# City of Doral

## RFP - 2025-09

### Swim Team Management Services

### Addendum No. 1

July 3, 2025

The original Request for Proposals (RFP) 2025-09 documents shall remain in full force and effect, except as modified herein, which shall take precedence over any contrary provisions in the prior documents.

**I. The RFP Bid opening date of July 8, 2025 at 2:00pm is hereby postponed to July 11, 2025 at 2:00pm.**

**II. The following are answers to questions from prospective proposers of RFP-2025-09.**

1. Q. Are we permitted to offer private swimming lessons outside of scheduled team practice times?

**A. No**

2. Q. For the proposal submission, is it sufficient to provide copies of our current business licenses and insurance certificates, with the understanding that we would create specific ones for the new swim team upon acceptance?

**A. Yes**

3. Q. Could you please clarify what is included in the profit-sharing arrangement? Specifically, does it cover only monthly swim team fees, or does it also encompass other income streams such as annual membership fees, private lessons (if permitted), swimming equipment purchases, and swim meet fees?

**A. Encompasses any income stream as approved by the City.**

4. Q. Lastly, will the new aquatic center at Doral Central Park offer aquatic rehabilitation services, or is this outside the scope of the intended use for the facility?

**A. This is outside the scope of this RFP.**

5. Q. I have two follow-up questions. I asked in the meeting about the applicant being an ASCA Level 3 certified coach. Is that a must requirement or will an equivalent or similar set of experience/education be accepted? The reason I ask, is I have a master's degree in Exercise Physiology from Ohio University in 2001?

**A. Equivalent or similar is acceptable.**

6. Q. A follow-up question. Does the head coach the management company hires and who will be present on deck daily, also need ASCA Level 3 or equivalent? Or just the applicant management company?

**A. Just Applicant /Management company.**

7. Q. Which of the forms on pages 44-46 of the RFP solicitation would we need to submit in our proposal response?
- A. **Respondent should submit any of the three forms that apply to the entity submitting the RFP to the City.**

If you should have any questions regarding this addendum, please do not hesitate to contact [roman.martinez@cityofdoral.com](mailto:roman.martinez@cityofdoral.com).

Sincerely,

Roman Martinez, MBA, CPPO, CPPB  
Procurement and Asset Management Director