



City of Doral

RFP No. 2022-16 Instructional Tennis Programming at Doral Legacy Park Addendum No. 1

Below are questions/ clarifications that were received regarding this project as well as the City's responses. This Addendum is and does become a part of the above-mentioned solicitation. This addendum is issued to modify the subject solicitation as follows:

1. Would the awarded program manage court reservations of residents /nonresidents?
 - Provider will be responsible for the registrations. The court will be reserved by the city for the time agreed for classes.
2. Are all 5 courts allocated for lessons between the hours mentioned in the RFP?
 - 1 (one) Court for instructional tennis programming at Doral Legacy Park. Accommodations can be made for tournaments.
3. Is the RFP based on the potential revenue share or would a year rent also suffice?
 - Payment would go directly to the provider. It would be a revenue split between 25-30%, that would be agreed upon the negotiation phase. It would be for the instructional classes and any other services provided. Including personal training, 1-on-1 classes, or tournaments.
4. Is the revenue split gross or net?
 - Gross, it's based on the registration the participate(s) pay.
5. Is there any possibility to use another court if there is an influx of registration?
 - No, only 1 court for instructional tennis programming.
6. How does make -up classes work?
 - The city needs 48-hour notice for a makeup class. If there is a rain-out or any other reason for a make up the City would not be able to book the court's, make up for a minimum of 48 hours from the original cancellation.