

RESOLUTION No. 22-66

A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AWARDED REQUEST FOR PROPOSALS #2022-06 “RECREATIONAL PROGRAMMING” TO THE TOP RANKED FIRMS FOR RECREATIONAL PROGRAMMING; AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND ENTER INTO AN AGREEMENT WITH CRISTI’S DANCE STUDIO, ALMAR GEMIGNANI CORP, SIMAN ORCHESTRAL FOUNDATION, STRATOS KEY GROUP INC. AND ARTESDORA FOR THE PROVISION OF PROVIDING RECREATIONAL PROGRAMMING FOR A PERIOD OF THREE (3) YEARS WITH TWO (2) ONE (1) YEAR RENEWALS; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, the City of Doral (the “City”) issued Request for Proposals (“RFP”) # 2022-06 “Recreational Programming” on February 24, 2022 for the provision of providing Recreational Programming Services; and

WHEREAS, nine people, representing eight (8) firms attended the mandatory pre-bid meeting which was held on March 8, 2022. Seven (7) proposal submittals were received on March 25, 2022 with five (5) submittals meeting the required criteria; and

WHEREAS, an evaluation meeting for phase I was held on April 1, 2022 where submittals received were scored. The committee determined that based on a Three Hundred (300) Total Point System the firms ranked as follows:

1. Cristi’s Dance Studio	289
2. Almar Gemignani Corp	267
3. Siman Orchestral Foundation	261
4. Stratos Key Group Inc	260
5. ArtesDora	259
6. Alejandro Cortes	Disqualified
7. American Laboratory Theatre	Disqualified

WHEREAS, The City Manager's office respectfully requests approval from Mayor and Members of the City Council to award RFP# 2022-06 "Recreational Programming" to the top Five (5) ranked firms for Recreational Programming and authorize the City Manager to negotiate and enter into an agreement with Cristi's Dance Studio, Almar Gemignani Corp, Siman Orchestral Foundation, Stratos Key Group Inc, and ArtesDora for the provision of providing Recreational Programming Services for the City of Doral Parks & Recreation Department for a period of three (3) years with two (2) one (1) year renewals. All five providers being awarded are current providers in our community centers with a strong following and positive feedback from the community; and;

WHEREAS, the City and the provider will split the revenue generated from the program's registration on a 75%-70% / 25%-30% split (75%-70% Provider / 25%-30% City) with either the provider or the City handling all registrations. The revenue split will be paid by the provider to the City and deposited into GL account 001.9000.347405 (Recreation-Community Center). Senior programming will be paid on an hourly/per class rate, instead of a revenue share. Any program expenses will be paid from account 001.90005.500340 (Contractual Services) and will not exceed budgeted funds;

NOW THEREFORE, BE IT RESOLVED BY THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by this reference.

Section 2. Approval & Authorization. The Mayor and City Council-members hereby approve the award of Request for Proposals #2022-24 to the Five (5) top ranked firms for Recreational Programming Services and authorize the City Manager to enter into

an agreement with Cristi's Dance Studio, Almar Gemignani Corp, Siman Orchestral Foundation, Stratos Key Group Inc, and ArtesDora for the provision of providing Recreational Programming Services for the City of Doral Parks & Recreation Department for a period of three (3) years with two (2) one (1) year renewals on a revenue share 75%-70% / 25%-30% split (75%-70% Provider / 25%-30% City). Senior programming will be paid on an hourly/per class rate, instead of a revenue share. Any program expenses will be paid from account 001.90005.500340 (Contractual Services) and will not exceed budgeted funds. The agreement is subject to approval by the City Attorney as to form and legal sufficiency and on such other terms and conditions as may be appropriate to protect and further the interest of the City.

Section 3. Implementation. The City Manager and the City Attorney are hereby authorized to take such action as may be necessary to implement the provisions of this Resolution.

Section 4. Effective Date. This resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Councilmember Mariaca who moved its adoption. The motion was seconded by Councilmember Puig-Corve and upon being put to a vote, the vote was as follows:

Mayor Juan Carlos Bermudez	Yes
Vice Mayor Digna Cabral	Not Present at time of Vote
Councilman Pete Cabrera	Yes
Councilwoman Claudia Mariaca	Yes
Councilman Oscar Puig-Corve	Yes

PASSED AND ADOPTED this 11 day of May, 2022.



JUAN CARLOS BERMUDEZ, MAYOR

ATTEST:


CONNIE DIAZ, MMC
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:



LUIS FIGUEREDO, ESQ.
CITY ATTORNEY



CITY OF DORAL

RFP No. 2022-06

Recreational Programming

BID TABULATION - PHASE I

Almar Gemignani Corp	267			
Evaluation Criteria for Phase I	Max Possible Points	Assigned Score		
		C. Hovde	N. Recalde	S. Navarro
Experience in managing Instructional Recreational Programming	35	35	35	30
Understanding and Responsiveness to Scope of Services	30	25	30	25
Pricing for Services Offered	30	20	27	25
One (1) Year of Experience with a Government Entity	5	5	5	5
Total Score (Possible Max of 100 points)		85	97	85

ArtesDora	259			
Evaluation Criteria for Phase I	Max Possible Points	Assigned Score		
		C. Hovde	N. Recalde	S. Navarro
Experience in managing Instructional Recreational Programming	35	35	34	30
Understanding and Responsiveness to Scope of Services	30	25	30	20
Pricing for Services Offered	30	18	27	25
One (1) Year of Experience with a Government Entity	5	5	5	5
Total Score (Possible Max of 100 points)		83	96	80

Cristi's Dance Studio	289			
Evaluation Criteria for Phase I	Max Possible Points	Assigned Score		
		C. Hovde	N. Recalde	S. Navarro
Experience in managing Instructional Recreational Programming	35	35	35	35
Understanding and Responsiveness to Scope of Services	30	30	30	25
Pricing for Services Offered	30	29	30	25
One (1) Year of Experience with a Government Entity	5	5	5	5

Total Score (Possible Max of 100 points)		99	100	90
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Siman Orchestral Foundation	261	Assigned Score		
Evaluation Criteria for Phase I	Max Possible Points	C. Hovde	N. Recalde	S. Navarro
Experience in managing Instructional Recreational Programming	35	35	34	30
Understanding and Responsiveness to Scope of Services	30	26	28	25
Pricing for Services Offered	30	19	29	25
One (1) Year of Experience with a Government Entity	5	5	5	0
Total Score (Possible Max of 100 points)		85	96	80

Stratos Key Group Inc	260	Assigned Score		
Evaluation Criteria for Phase I	Max Possible Points	C. Hovde	N. Recalde	S. Navarro
Experience in managing Instructional Recreational Programming	35	35	35	30
Understanding and Responsiveness to Scope of Services	30	19	29	20
Pricing for Services Offered	30	23	29	25
One (1) Year of Experience with a Government Entity	5	5	5	5
Total Score (Possible Max of 100 points)		82	98	80

Preparer's Name:	Tanya Donigan
Title:	Procurement Division Manager
Reviewer's Signature:	<i>Tanya Donigan</i>

CITY OF DORAL
RFP No. 2022-06
RECREATIONAL PROGRAMMING
PRE-BID MEETING

	Name	Company	Telephone No.	Email Address
1	SUSAN SIMAN	SIMAN ORCHESTRAL FOUNDATION	305-469-4623	SIMANOFUSA@GMAIL.COM
2	LAURA TOBI	THE ART SHACK INC	305-331-2297	LAURA@THEARTSHACKMIAMI.COM
3	FEDERICO ZARATE	ALMAR & GEMIGNANI CORP/ CHESSARTKIDS	954-650-2562	INFO@CHESSARTKIDS.COM
4	DORA FARFAN		786-803-4178	ARTESDORA1@GMAIL.COM
5	MARIA DE PENA	CODE EXPLORERS	305-454-6515	INFO@CODEEXPLORERS.ORG
6	JULIAN BANOS	ALMAR & GEMIGNANI CORP/ CHESSARTKIDS	954-650-2562	INFO@CHESSARTKIDS.COM
7	CRISTINA BOLT	CRISTI'S DANCE STUDIO	786-205-1026	CRISTIDANCE@GMAIL.COM
8	GISELA ANDARA	STRATOS KEY GROUP - GISELA KATI ART JEWELRY	305-458-0871	INFO@GISELAKATI.COM
9	ALEJANDRO CORTES	LOKI YOGA	305-776-3669	PEPITO3023@GMAIL.COM
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