

**RESOLUTION No. 25-90**

**A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AWARDED INVITATION TO BID #2024-14 "DORAL BOULEVARD ENTRY FEATURES" TO WAYPOINT CONTRACTING, INC. IN AN AMOUNT NOT TO EXCEED OF ONE MILLION, SIXTY TWO THOUSAND, FIVE HUNDRED SEVENTY SEVEN DOLLARS AND 22/100 (\$1,062,577.22), WHICH INCLUDES A 10% CONTINGENCY FOR ANY UNFORESEEN CONDITIONS, AND A 2% DEDICATED ALLOWANCE FOR ANTICIPATED PERMITTING COSTS; AUTHORIZING THE CITY MANAGER TO EXECUTE A CONSTRUCTION AGREEMENT; AUTHORIZING THE CITY MANAGER TO TRANSFER FOUR HUNDRED THIRTY FOUR THOUSAND, FOUR HUNDRED SIXTY EIGHT DOLLARS AND 00/100 (\$434,468.00) FROM ACCOUNT No. 101.80005.500633 TO ACCOUNT No. 101.80005.500631; AND AUTHORIZING THE CITY MANAGER TO EXPEND BUDGETED FUNDS ON BEHALF OF THE CITY IN FURTHERANCE HEREOF; PROVIDING FOR IMPLEMENTATION; PROVIDING FOR INCORPORATION OF RECITALS; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, Calvin, Giordano and Associates, Inc. developed the Doral Boulevard Beautification Master Plan that was adopted by Council in March of 2007; and

**WHEREAS**, on August 11, 2015, the Mayor and City Council adopted Resolution No. 15-797 approving Calvin, Giordano and Associates, Inc. to provide conceptual Design and future Construction Engineering & Inspection (CEI) services for Doral Boulevard Entry Features construction project; and

**WHEREAS**, City Staff prepared ITB No. 2024-14 to identify a qualified and experienced contractor to provide all material, labor, equipment and services to accomplish the Doral Boulevard Entry Features work, which generally entails the removal of two (2) existing entry signs, including the removal and disposal of the existing foundation, signposts, and supports, the installation of new sign structures, to include site civil, electrical, irrigation, and landscaping at NW 36<sup>th</sup> Street east of NW 79<sup>th</sup> Avenue; and

**WHEREAS**, on September 23, 2024, the City of Doral issued ITB No. 2024-14 inviting all qualified and experienced firms to submit bids for the Doral Boulevard Entry Features; and

**WHEREAS**, the Department of Procurement and Asset Management held a publicly noticed non-mandatory pre-bid conference on September 30, 2024; and

**WHEREAS**, on September 20, 2024, the City of Doral issued ITB No. 2024-14 inviting all qualified and experienced firms to submit bids for the Doral Boulevard Entry Features. Public notice was legally advertised in a local newspaper of general circulation in accordance with Florida Statutes. Notices were also posted on the City's website, VendorRegistry.com, and Demandstar.com, with electronic broadcast to numerous vendors. The Department of Procurement and Asset Management held a publicly noticed non-mandatory pre-bid conference on September 30, 2024; and

**WHEREAS**, on October 23, 2024, the City received and opened four (4) proposals from the following respondents: FSV Construction Company, Gemstone Builders LLC, Vercetti Enterprises, and Waypoint Contracting, Inc. (The submission on DemandStar by FSV Construction Company pertained to an unrelated solicitation from another government agency.); and

**WHEREAS**, during the initial review, Gemstone Builders and Vercetti Enterprises were each determined to be non-responsive for failure to include the required minimum project experience; and

**WHEREAS**, ultimately, responsiveness, responsibility, and references were reviewed for the next lowest bid, which was submitted by Waypoint Contracting, Inc. After

reviewing this submittal with subject matter expert staff, the specified projects were determined to be sufficient; and

**WHEREAS**, accordingly, the bid submitted by Waypoint Contracting, Inc. was found to be satisfactory. Based on this review, the lowest responsive and responsible bid was received from Waypoint Contracting, Inc. at a total bid of One Million, Sixty-Five Thousand, Five Hundred Seventy Seven Dollars and 22/100 (\$1,065,577.22); and

**WHEREAS**, section 2.2 of ITB No. 2024-14 provides in relevant part as follows: “Award of this Contract will be made to the lowest responsive and responsible bidder who bids on all items and whose bid offers the lowest total project cost when all items are added in the aggregate as indicated in the Bid Price Sheet.”; and

**WHEREAS**, the PWD respectfully requests that the Mayor and City Councilmembers to authorize the award of ITB No. 2024-14 – “Doral Boulevard Entry Features” to Waypoint Contracting, Inc. in an amount not to exceed of One Million, Sixty Five Thousand, Five Hundred Seventy Seven Dollars and 22/100 (\$1,065,577.22), which includes a 10% contingency for any unforeseen conditions and 2% dedicated allowance for anticipated permitting costs, a copy of which is attached as Exhibit “A”; and

**WHEREAS**, In addition, the PWD respectfully requests that the Mayor and City Councilmembers authorize the City Manager to transfer \$434,468.00 from Account No. 101.80005.500633 to Account No. 101.80005.500631; and

**WHEREAS**, funding for this request is available from the Public Works Transportation Fund, Account Num. 101.80005.500633 and Account Num. 101.80005.500631.

**NOW THEREFORE, BE IT RESOLVED BY THE MAYOR AND THE CITY COUNCIL  
OF THE CITY OF DORAL AS FOLLOWS:**

**Section 1. Recitals.** The above recitals are true and correct and incorporated herein.

**Section 2. Approval.** The contract between the City and Waypoint Contracting, Inc. for Doral Boulevard Entry Features with an amount not to exceed of One Million, Sixty Five Thousand, Five Hundred Seventy Seven Dollars and 22/100 (\$1,065,577.22), which includes a 10% contingency for any unforeseen conditions and 2% dedicated allowance for anticipated permitting costs, as approved as to form and legality by the City Attorney, and the budget transfer in an amount of \$434,468.00 from Account No. 101.80005.500633 to Account No. 101.80005.500631, are hereby approved.

**Section 3. Authorization.** The City Manager is authorized to negotiate and execute a Contract Agreement and expend budgeted funds on behalf of the City in furtherance hereof. The City Manager is further authorized to negotiate and enter into an agreement with the next highest ranked firm successively, if an agreement cannot be entered into with Contractor, provided the next bidder accepts the contract amount approved above.

**Section 4. Implementation.** The City Manager and the City Attorney are hereby authorized to take such further action as may be necessary to implement the purpose and the provisions of this Resolution.

**Section 5. Effective Date.** This Resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Councilmember Cabral who moved its adoption.  
The motion was seconded by Councilmember Pineyro and upon being put to a vote, the  
vote was as follows:

Mayor Christi Fraga	Yes
Vice Mayor Maureen Porras	No
Councilwoman Digna Cabral	Yes
Councilman Rafael Pineyro	Yes
Councilwoman Nicole Reinoso	No


PASSED AND ADOPTED this 12 day of March, 2025.

  
\_\_\_\_\_  
CHRISTI FRAGA, MAYOR

ATTEST:

  
\_\_\_\_\_  
CONNIE DIAZ, MMC  
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY  
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:

  
\_\_\_\_\_  
LORENZO COBIELLA  
GASTESI, LOPEZ, MESTRE & COBIELLA, PLLC  
CITY ATTORNEY

# EXHIBIT “A”



# Memorandum

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Date: March 12, 2025

To: Honorable Mayor and Councilmembers

From: Zeida C. Sardiñas  
City Manager

Department: Carlos Arroyo  
Public Works Director

Subject: **Award Recommendation of ITB No. 2024-14 Doral Boulevard Entry Features - Waypoint Contracting, Inc**

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## **Introduction**

This memorandum provides Staff's recommendation for the Mayor and the City Councilmembers to authorize the City Manager to award Invitation to Bid (ITB) No. 2024-11 "Doral Boulevard Entry Features" to Waypoint Contracting, Inc. In addition, Staff respectfully request that the Mayor and the City Councilmembers authorize the City Manager to transfer \$434,468.00 from Account No. 101.80005.500633 to Account No. 101.80005.500631 to provide sufficient funding for this request.

## **Background**

Calvin, Giordano and Associates, Inc. developed the Doral Boulevard Beautification Master Plan that was adopted by the Mayor and the City Councilmembers in March of 2007.

On August 11, 2015, the Mayor and City Council adopted Resolution No. 15-797 approving Calvin, Giordano and Associates, Inc. to provide conceptual Design and future Construction Engineering & Inspection (CEI) services for Doral Boulevard Entry Features construction project.

City Staff prepared ITB No. 2024-11 to identify a qualified and experienced contractor to provide all material, labor, equipment and services to accomplish the Doral Boulevard Entry Features

work, which generally entails the removal of two (2) existing entry signs, including the removal and disposal of the existing foundation, signposts, and supports, the installation of new sign structures, to include site civil, electrical, irrigation, and landscaping at NW 36<sup>th</sup> Street east of NW 79<sup>th</sup> Avenue.

### **Procurement**

On September 20, 2024, the City of Doral issued ITB No. 2024-14 inviting all qualified and experienced firms to submit bids for the Doral Boulevard Entry Features. Public notice was legally advertised in a local newspaper of general circulation in accordance with Florida Statutes. Notices were also posted on the City's website, VendorRegistry.com, and Demandstar.com, with electronic broadcast to numerous vendors. The Department of Procurement and Asset Management held a publicly noticed non-mandatory pre-bid conference on September 30, 2024.

On October 23, 2024, the City received and opened four (4) proposals from the following respondents: FSV Construction Company, Gemstone Builders LLC, Vercetti Enterprises, and Waypoint Contracting, Inc. (The submission on DemandStar by FSV Construction Company pertained to an unrelated solicitation from another government agency.)

During the initial review, Gemstone Builders and Vercetti Enterprises were each determined to be non-responsive for failure to include the required minimum project experience.

Ultimately, responsiveness, responsibility, and references were reviewed for the next lowest bid, which was submitted by Waypoint Contracting, Inc. After reviewing this submittal with subject matter expert staff, the specified projects were determined to be sufficient.

Accordingly, the bid submitted by Waypoint Contracting, Inc. was found to be satisfactory. Based on this review, the lowest responsive and responsible bid was received from Waypoint Contracting, Inc. at a total bid of \$1,065,577.22.

Section 2.2 of ITB No. 2024-14 provides in relevant part as follows: "Award of this Contract will be made to the lowest responsive and responsible bidder who bids on all items and whose bid offers the lowest total project cost when all items are added in the aggregate as indicated in the Bid Price Sheet."

### **Fiscal Impact**

The contract with Waypoint Contracting, Inc. will have a fiscal impact of \$1,062,577.22, which includes a 10% contingency for any unforeseen conditions and a 2% dedicated allowance for anticipated permitting costs. Funding for this request is available from the Public Works Transportation Fund, Account Num. 101.80005.500633 and Account Num. 101.80005.500631.



**Strategic Plan Alignment**

This item follows the Public Safety strategic initiative of the City's Strategic Plan as it addresses infrastructure improvements.

**Recommendation**

The City Staff respectfully request that the Mayor and City Councilmembers authorize the award of ITB No. 2024-14 "Doral Boulevard Entry Features" to Waypoint Contracting, Inc. and authorize the City Manager to enter into a construction contract with Waypoint Contracting, Inc. to provide labor and materials for the project in an amount of \$1,062,577.22, which includes a 10% contingency for any unforeseen conditions and a 2% dedicated allowance for anticipated permitting costs. In addition, Staff respectfully request that the Mayor and the City Councilmembers authorize the City Manager to transfer \$434,468.00 from Account No. 101.80005.500633 to Account No. 101.80005.500631 to provide sufficient funding for this request