

**RESOLUTION No. 21-64**

**A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AWARDED REQUEST FOR PROPOSALS #2020-29 “COMPETITIVE AND TRAVEL YOUTH BASEBALL PROGRAM MANAGEMENT” TO THE TOP RANKED FIRM; AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND ENTER INTO AN AGREEMENT WITH ALEX OTHON’S BASEBALL ACADEMY FOR THE PROVISION OF COMPETITIVE AND TRAVEL YOUTH BASEBALL SERVICES FOR A PERIOD OF THREE (3) YEARS WITH TWO (2) ONE (1) YEAR RENEWALS; AUTHORIZING THE CITY MANAGER TO NEGOTIATE WITH THE NEXT HIGHEST RANKED FIRM SUCCESSIVELY IF AN AGREEMENT CANNOT BE NEGOTIATED WITH THE TOP RANKED FIRM OR THEY ARE NOT SUCCESSFULLY ABLE TO MEET THEIR CONTRACTUAL OBLIGATIONS; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, the City of Doral (the “City”) issued Request for Proposals (“RFP”) # 2020-29 on October 13, 2020 for the provision of providing Competitive and Travel Youth Baseball Program Management; and

**WHEREAS**, Four (4) firms attended the mandatory pre-bid meeting which was held on October 27, 2020. Three (3) proposal submittals were received on October 29, 2021 with only two (2) submittals meeting the required criteria; and

**WHEREAS**, an evaluation meeting for phase I was held on January 20, 2021 where submittals received were scored and shortlisted to proceed to phase II, which was held on February 4, 2021. The committee determined that based on a Three Hundred (300) Total Point System the firms ranked as follows:

1. Alex Othon’s Baseball Academy 270 points
2. Florida Recreational Sports Inc. 264 points

**WHEREAS**, The City Manager’s office respectfully requests approval from Mayor and Members of the City Council to award RFP# 2020-29 “Competitive and Travel Youth

Baseball Program Management” to the top ranked firm and authorize the City Manager to negotiate and enter into an agreement with Alex Othon’s Baseball Academy for the provision of providing competitive and travel youth baseball services for the City of Doral Parks & Recreation Department for a period of three (3) years with two (2) one (1) year renewals. Staff also request approval to allow the City Manager to negotiate and enter into an agreement with the next highest ranked firm successively if an agreement cannot be reached with the top ranked firm or they are not successfully able to meet their contractual obligations; and

**WHEREAS**, the City and the provider will split the revenue generated from the program’s registration on a 75%-85% / 25%-15% split (75%-85% Provider / 25%-15% City) with the provider handling all registrations. The revenue split will be paid by the provider to the City and deposited into GL account 001.9000.347407 (Recreation-Baseball);

**NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AS FOLLOWS:**

**Section 1. Recitals.** The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by this reference.

**Section 2. Approval & Authorization.** The Mayor and City Council-members hereby approve the award of Request for Proposals #2020-29 to the top ranked firm and authorize the City Manager to enter into an agreement with Alex Othon’s Baseball Academy for the provision of providing competitive and travel youth baseball services for the City of Doral Parks & Recreation Department for a period of three (3) years with two (2) one (1) year renewals, on a revenue share 75%-85% / 25%-15% split (75%-85%

Provider / 25%-15% City). The Mayor and City Council-members further approve and authorize the City Manager to negotiate and enter into an agreement with the next highest ranked firm if an agreement cannot be reached with the top ranked firm or they are not successfully able to meet their contractual obligations. The agreement is subject to approval by the City Attorney as to form and legal sufficiency and on such other terms and conditions as may be appropriate to protect and further the interest of the City. This Authorization does not create or confer any rights to Alex Othon's Baseball Academy or any of the other ranked firms.

**Section 3. Implementation.** The City Manager and the City Attorney are hereby authorized to take such action as may be necessary to implement the provisions of this Resolution.

**Section 4. Effective Date.** This resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Councilmember Cabral who moved its adoption. The motion was seconded by Vice Mayor Cabrera and upon being put to a vote, the vote was as follows:

Mayor Juan Carlos Bermudez	Yes
Vice Mayor Pete Cabrera	Yes
Councilwoman Digna Cabral	Yes
Councilwoman Claudia Mariaca	Yes
Councilman Oscar Puig-Corve	Yes


PASSED AND ADOPTED this 17 day of March, 2021.

  
\_\_\_\_\_  
JUAN CARLOS BERMUDEZ, MAYOR

ATTEST:

  
\_\_\_\_\_  
CONNIE DIAZ, MMC  
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY  
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:

  
\_\_\_\_\_  
LUIS FIGUEREDO, ESQ.  
CITY ATTORNEY