



September 3, 2020

Albert P. Childress

City Manager

Ms. Elisa Hassun  
Magic Towing and Recovery  
7851 West 22nd Avenue  
Hialeah, FL. 33016

RE: Extension of Contract for Towing Services

Dear Ms. Hassun:

The City of Doral confirms that the City extended your contract for the above services for an additional one (1) year effective from the contract expiration date of May 24, 2020, as per section 2.2.1 – Term/Commencement Date of the contract. The terms of the original contract, amendments, and revisions shall remain in full force and effect. Pricing shall also remain fixed for the duration of this term. The new expiration date is May 24, 2021.

Kindly sign this notice with your acceptance and return at your earliest convenience.

The City wishes to thank you and your team for the services you have provided. It is fully realized that on occasions you have gone over and above that of which was expected of you in your efforts to provide the best possible service to the City of Doral.

Should you have any questions, please do not hesitate to contact me.

Respectfully,

Albert P. Childress  
City Manager

Accepted:

Elisa Hassun, Vice President

Date:

Sept 03, 2020

**RESOLUTION No. 17-44**

**A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, APPROVING THE RANKINGS OF RESPONDENTS TO REQUEST FOR QUALIFICATIONS #2016-34, "TOWING SERVICES"; AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND ENTER INTO AGREEMENTS WITH THE TOP TWO RANKED FIRMS, ALPINE/GALACTIC TOWING AND MAGIC TOWING, FOR THE PROVISION OF TOWING SERVICES FOR A PERIOD OF THREE (3) YEARS WITH TWO (2) ONE (1) YEAR RENEWALS, FOR A TOTAL OF FIVE (5) YEARS; AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND ENTER INTO AN AGREEMENT WITH THE NEXT HIGHEST RANKED FIRM(S) SUCCESSIVELY IF AN AGREEMENT CANNOT BE ENTERED WITH EITHER OF THE TOP RANKED FIRMS; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, on April 15, 2014, the City of Doral (the "City") issued Request For Qualifications #2014-15, "Towing Services" for the purpose of procuring vendors to provide City-initiated towing services, and the City Council approved the selection of Magic Towing & Recovery, Inc. and Downtown Towing Company during the August 14, 2014 Council Meeting; and

**WHEREAS**, the City administration, on the recommendation of the City's Police Department, determined that it would be prudent for the City to test the towing services' market with a new solicitation; and

**WHEREAS**, October 31, 2016, the City issued Request for Qualifications #2016-34, "Towing Services," for the purpose of soliciting interest parties to provide towing services for the City on a rotational basis, with seven (7) submittals received and opened on December 6, 2016, all of which met the required criteria; and

**WHEREAS**, the selection committee held a public meeting on January 18, 2017 and ranked the respondents on a Three Hundred (300) Point System, inclusive of additional

points based on locality and minority status, as follows:

|                           |              |
|---------------------------|--------------|
| 1. Alpine/Galactic Towing | 305.5 Points |
| 2. Magic Towing           | 301.5 Points |
| 3. Downtown Towing        | 270.5 Points |
| 4. American Towing        | 270.0 Points |
| 5. Kings Towing           | 264.5 Points |
| 6. Midtown Towing         | 263.5 Points |
| 7. Sunshine Towing        | 260.5 Points |

**WHEREAS**, staff has recommended that the City Council approve the foregoing rankings and authorize the City Manager to enter into an agreement with Alpine/Galactic Towing and Magic Towing as the two (2) top ranked firms to provide Towing Services on a rotational basis to the City and to allow the City Manager to negotiate with the next highest ranked firm successively if an agreement cannot be negotiated, with the agreement set to be for a period of three (3) years with the option for two (2) additional one (1) year renewal periods for a total of five (5) years.

**NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AS FOLLOWS:**

**Section 1. Recitals.** The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by this reference.

**Section 2. Approval of Rankings.** The following rankings of respondents in response to the RFQ are hereby approved:

|                           |              |
|---------------------------|--------------|
| 1. Alpine/Galactic Towing | 305.5 Points |
| 2. Magic Towing           | 301.5 Points |
| 3. Downtown Towing        | 270.5 Points |
| 4. American Towing        | 270.0 Points |
| 5. Kings Towing           | 264.5 Points |
| 6. Midtown Towing         | 263.5 Points |
| 7. Sunshine Towing        | 260.5 Points |

This approval does not create or confer any rights to Alpine/Galactic Towing and Magic Towing or any of the other ranked firms.

**Section 3. Authorization to Procure Services.** The City Manager is hereby authorized to negotiate and enter into an agreement with Alpine/Galactic Towing and Magic Towing, the two (2) top ranked firms, for the provision of towing services for the City on a rotational, for an initial period of three (3) years with the option for two (2) additional one (1) year renewals, for a total of five (5) year period. The City Manager is further authorized to negotiate and enter into an agreement with the next highest ranked firm successively, if an agreement cannot be entered into with a higher ranked firm.

**Section 4. Implementation.** The City Manager and the City Attorney are hereby authorized to take such action as may be necessary to implement the provisions of this Resolution.

**Section 5. Effective Date.** This resolution shall take effect immediately upon adoption.