

RESOLUTION No. 18-84

A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, PURSUANT TO SECTION 2-321 OF THE CITY CODE OF ORDINANCES, PARTIALLY WAIVING THE CITY'S COMPETITIVE BIDDING PROCEDURES IN FAVOR OF SIGN-EXPRESS; APPROVING THE PROCUREMENT OF CONSTRUCTION SERVICES FOR THE DORAL MARQUEE ENTRY MONUMENTS PROJECT TO SIGN-EXPRESS; APPROVING AN AGREEMENT BETWEEN THE CITY AND SIGN-EXPRESS IN AN AMOUNT NOT TO EXCEED \$78,110.98 FOR THE INSTALLATION AND CONSTRUCTION OF TWO (2) MARQUEE MONUMENT SIGNS CITYWIDE; AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND ENTER INTO AN AGREEMENT WITH THE CONTRACTOR THAT SUBMITTED THE NEXT BEST PRODUCT QUOTE SUCCESSIVELY IF AN AGREEMENT CAN NOT BE NEGOTIATED WITH THE CONTRACTOR THAT PROVIDED THE BEST OPTION AS RECOMMENDED BY STAFF; AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT AND EXPEND BUDGETED FUNDS ON BEHALF OF THE CITY IN FURTHERANCE HEREOF; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, the City of Doral (the "City") advertised Request For Proposal #2017-15, Doral Entry Marquees (the "RFP") for the construction of two (2) double-faced, illuminated monument marquee at each end of Doral Boulevard (the "Project"), for which only one bid was received in response by the specified deadline; and

WHEREAS, staff reviewed the bid and concluded the bidder was not qualified; and

WHEREAS, in consultation with the Procurement Division, staff proceeded to directly request a minimum of three (3) quotes from interested and qualified contractors in order to award the Project; and

WHEREAS, staff received four (4) quotes (Exhibit "A") which were reviewed by the Public Works Department, the Information Technology Department, and the Public Affairs Department; and

WHEREAS, staff found the quote by Sign-Express for Alternative 3E to be the best option for the City, which was in the amount of \$71,009.98; and

WHEREAS, section 2-321 of the City Code of Ordinances provides that the City may waive the City's competitive bidding process by a majority approval of the City Council upon the manager's recommendation that it is in the best interest to do so, to obtain goods and services which cannot be acquired through the normal purchasing process due to insufficient time, the nature of the goods or services or other factors; and

WHEREAS, given the small nature of the Project and the unsuccessful attempt to procure formally, the Manager has recommended it is in the City's best interest to waive formal bidding procedures and proceed as recommended by staff; and

WHEREAS, staff recommends that the City Council authorize the City Manager to enter into a contract with Sign-Express for Alternative 3E of the Doral Entry Marquees, in a not to exceed amount of \$78,110.98, which includes a 10% contingency for any unforeseen conditions. Funding will come from account 101.80005.500631.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF DORAL AS FOLLOWS:

Section 1. Recitals. The above recitals are confirmed, adopted, and incorporated herein and made part hereof by this reference.

Section 2. Waiver. Pursuant to Section 2-321 of the City Code of Ordinances, and upon the recommendation of the City Manager, the City's competitive bidding procedures are partially waived—in furtherance of the procurement methods described herein—in favor of Sign-Express. This waiver in and of itself does not vest Sign-Express or any other proposer with any rights, absent entering into an agreement with the City.

Section 3. Approval. The procurement of construction services by Sign-Express for Alternative 3E of the Doral Entry Marquees, pursuant to the quote a copy of which is attached hereto in Exhibit "A", in an amount of \$78,110.98 (which includes a 10% contingency for any unforeseen conditions), together with such non-material changes as may be acceptable to the City Manager and approved as to form and legality by the City Attorney, is hereby approved.

Section 3. Authorization. The City Manager is hereby authorized to negotiate with Sign-Express, as the best option per staff's recommendation, and enter into an agreement, subject to approval by the City Attorney, as to form and legal sufficiency, for the provision of Doral Entry Marquees. If the City Manager is not able to negotiate with the proposer that provided the best quote, the City Manager is further authorized to negotiate with the next successive proposer.

Section 4. Implementation. The City Manager and the City Attorney are hereby authorized to take such further action as may be necessary to implement the purpose and the provisions of this Resolution.

Section 5. Effective Date. This Resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Vice Mayor Rodriguez who moved its adoption. The motion was seconded by Councilmember Mariaca and upon being put to a vote, the vote was as follows:

Mayor Juan Carlos Bermudez	Yes
Vice Mayor Ana Maria Rodriguez	Yes
Councilman Pete Cabrera	Absent/Excused
Councilwoman Christi Fraga	Yes
Councilwoman Claudia Mariaca	Yes

PASSED AND ADOPTED this 9 day of May, 2018.



JUAN CARLOS BERMUDEZ, MAYOR

ATTEST:



CONNIE DIAZ, CMC
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFIENCY
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:



WEISS, SEROTA, HELFMAN, COLE & BIERMAN, P.L.
CITY ATTORNEY

EXHIBIT “A”



SIGN-EXPRESS

LIGHTED SIGNS & LED DISPLAYS

1924 RANKIN RD, SUITE 300
HOUSTON, TX 77073

TOLL FREE: 800.888.5051
FAX: 281.990.6750
TECL #: 18812

Client CITY OF DORAL Bakari Smith	Installation Location 8401 NW 53rd Terrace, 2nd Floor, Doral,, FL, 33166	Proposal ID QUO-04772-K1B8M1-13	Date 11/22/2017
Sales Consultant: Mark Bullock		Proposal Valid until: 11/30/2017	

Item Description	Qty	Subtotal
------------------	-----	----------

LED Display Item

3'-1 13/16" x 7'-4 3/16" Eco Full Color 10mm 96x224 Matrix Double Face Sign **2** **\$43,706.00**

Manufactured in the USA. Full Color Outdoor LED Display features: All Aluminum Constructed Frame and Mounting Angles, Universal Sized 12.6" x 12.6" Modules with Watertight IP67 Rated Float Silicone Sealed fronts and IP67 Rated Conformal Coated Sealed backs. IP67 Rated Data and Power Cable Connectors to Rear of Module. Front & Rear Accessible LED Modules with 3/16" Allen Wrench Actuated Metal Cam Locks at four points, Bright 160 Degree Viewing Angle LEDs set in High Contrast 1000:1 Ratio Louvers, Humidity/Heat Resistant Conformal Coated Meanwell Power Supplies, Certified MET Lab/ UL48, UL8750, UL1433, 3 Year Parts / Factory Labor Warranty, Operating Temperature -40F to +140F

CLIENT TO FOREGO 5 YEAR PARTS AND FACTORY WARRANTY IN LIEU OF ONE YEAR PARTS AND ONSITE AND ON-SITE LABOR WARRANTY

Display Specifications	
Physical Pitch & Matrix:	10mm at 96 x 224
Active Viewing Area:	3'-1 13/16" x 7'-4 3/16"
Color Capability:	Full Color
Pixel Composition:	1 Red / 1 Green / 1 Blue
Brightness:	>10,000
Viewing Angle:	160 degree
Contrast Ratio:	1000:1
LED Life-span:	100,000 Hrs
Video Capability:	Included with all models
Minimum Character Height:	2.75 inch
Max Lines:	12
Max Characters:	44
Max Amps:	@120VAC(12) Amps / @240VAC (6) Amps Per Face
Estimated Electrical Usage:	\$42.74 per month @ 10 cents/kWh
Lifetime Diagnostics and Troubleshooting Support - Included	
3yrs Parts & Labor	
Lifetime Training Support - Included	

Communication

Comm - Express-Link 2.4 GHz Wireless (Full Bridge) **2** **\$1,100.00**

Express-Link™ is an Advanced 2.4 GHz Wireless Communication System designed and built for severe weather conditions. Enables fast, wireless transmission of data files and content seamlessly to your LED display at distances up to 1500 feet apart with line of sight. Protects your important files and LED display messages from outside interference or tampering. Communication is done via tried and tested TCP/IP communication with WPA/PSK Security Encryption. - Outdoor access point antenna included - Outdoor sign antenna included - Mounting hardware included

NOTE: THIS IS LINE OF SITE TO LOCAL BUILDING WITHIN 1500' WHERE THE BUILDING HALF-BRIDGE WOULD BE CONNECTED TO LOCAL OPERATING COMPUTER. ALTERNATE COMMUNICATION AVAILABLE (@ \$799.00 PLUS MONTHLY CELLULAR FEES): CloudGate, Option's M2M Gateway, provides LAN to WWAN routing and GPS functionality in a single basic unit certified on all major US 3G cellular operators (CDMA/EvDO and WCDMA/HSPA+) and can also be activated on virtually ANY 3G GSM network worldwide! CloudGate is simple to configure locally or remotely from your PC, tablet or smartphone. OEM 3 Year warranty applies. *Cellular service plan is the responsibility of client.

Comm - Automatic Brightness Dimming Control Sensor **2** **\$700.00**

Omni directional photocell automatic brightness control system will automatically dim the brightness of the sign to optimal brightness based on ambient light conditions.

Install Items

Install - LED (17 - 24 Sq Ft) **2** **\$4,999.98**

Professional installation of up to 24 total square feet of LED display. Professional Installation and Configuration of LED Display(s) listed in this agreement. *Electrical run up to base of the sign is the responsibility of the sign owner, please see Sign-Express Electrical Requirements and Installation document. In certain and rare circumstances, installation quotes may vary based on site specific

requirements and installation document. In certain and rare circumstances, installation quotes may vary based on site specific conditions determined at time of physical site inspection. Please see Terms & Conditions Document listed in this proposal. Services Include: - Physical Site Inspection - Unpacking of LED displays - Bracket fabrication for mounting - Leveling and fastening to structure(s) - Proper grounding - Final connection to client provided electrical within 5 ft. of structure - Junction box with Seal-Tite conduit to displays - Final inspection for proper operation

Install - Masonry Concrete Slab Sq Ft. **54** **\$2,052.00**
 Standard rebar reinforced concrete base slab formed and poured up to 8" thick. Concrete foundation can be dug as deep as 12" below grade and/or formed and poured at grade level.
 3' X 9' CONCRETE PADS. ONE PAD FOR EACH OF THE TWO GATEWAY SIGNS.

Install - Pole up to 6" Diameter (up to 8ft OAH)(supports up to 100 Sq Ft of Signs) **2** **\$1,700.00**
 Pole up to a 6" Diameter Schedule 40 and up to 8 ft above ground. Sign will not exceed 12 ft height with Footing Included. All work performed to engineering specifications. Includes: - Location Inspection - Excavation - Steel Pole - Concrete Footer

Services

Permit - Will Pull On-Premise(Up to 100 Sq Ft) **2** **\$1,798.00**
 Permit - Sign-Express Signs will Pull Local Sign Permits for a sign structure up to 100 Sq Ft. for on premise use. Services Include: - Physical Site Survey - Document Gathering - Site Map Drawing - Engineering Drawings - Permit Form Completion - Actual Cost of Permit from governing agency with jurisdiction to be billed to client once fees in addition are accessed Agreement is contingent upon Sign-Express acquiring a sign permit from governing agency with jurisdiction over sign location. In the event the permit is denied, the client is under no obligation to fulfill this agreement. The permit & engineering acquisition fee is non-refundable.

Identification Sign

Identification - Pole Skirting (per Sq Ft) **48** **\$2,832.00**
 Pole skirting up to 24" in depth. Constructed with Aluminum angle, tubing and 1/8" thick Aluminum sheeting. Painted with Sherwin-Williams Pro-Industrial Acrylic Paint. Copy and colors to match signed Production Rendering. Vents installed if needed for LED Display ventilation
 3' X 8' SKIRTING SECTIONS, BASE SECTION. FOR BOTH GATEWAY SIGNS.

Shipping

Shipping (51 - 75 Sq Ft) **2** **\$4,398.00**
 This includes Crating, Shipping & Delivery (Continental US Only)

Other Items

CIRCUIT BREAKER/JUNCTION BOX **2** **\$2,000.00**
 PROVIDE & INSTALL ONE JUNCTION BOX WITH CIRCUIT BREAKER

ELECTRIC SERVICE **2** **\$60.00**
 PRICE PER FOOT TO RUN ELECTRIC SERVICE. ADDITIONAL FEES FOR DISTURBED SURFACES OF UP TO \$38.00 PER SQUARE FOOT.

ALUMINUM MESH WITH ETCHED CITY LOGO **96** **\$5,664.00**
 3' X 8' SECTIONS ON EACH SIDE. FOR BOTH GATEWAY SIGNS

Exclusions

***If not included previously in this proposal, items below are excluded. Installation and Permitting items contain descriptions that outline material, equipment and services. Some items below maybe included with those items.**

- Electrical Installation
- Electrical Breaker or Distribution Equipment
- Internet Service
- Labor to Pull Signal Cabling
- If not Included in Quote: Engineering Certification
- If not Included in Quote: Physical/Mechanical Installation
- Unforeseen Site Conditions (Like but not limited to Sub-terrain/Weather/Road Closures/Limited Access)
- Duties /Taxes/Customs Clearance
- Power Service
- Signal Conduit/Signal Cable
- If not Included in Quote: Foundation/Footing
- If not Included in Quote: Digging and Excavation Equipment
- If not Included in Quote: Crane and Lifting Equipment

Terms & Condition Documents

Standard Cash Payment Terms are 50% Down with 50% Due Before Shipping. A tracking number and photos will be supplied when items are ready to ship.

Sub Total: \$71,009.98
Totals: \$71,009.98

- [STC-20150425-Terms.pdf - Standard Terms & Conditions *\(Click to download\)](#)
- [Standard-HD-LED-Warranty-20150412.pdf - Lifetime Warranty *\(Click to download\)](#)
- [Full Service SLA Warranty on HD LED Signs *\(Click to download\)](#)

Acceptance

This Agreement is expressly limited to the acceptance by the Buyer of the exact listed terms and Buyer acknowledges that discussions and negotiations have occurred leading up to this agreement. Furthermore, neither party hereafter will rely on any oral representations made outside of the stated terms of this Agreement, which includes the "Standard Terms and Conditions" and "Warranty" links included in this document above. Applicable sales tax in the following states: Texas and Virginia; will be accessed at the time of billing and may not be represented on this quotation. If you are a tax exempt entity, please provide proof so you are not charged tax in error.

To complete the order sign here, initial previous pages, and return all signed and initial pages. Fax to: 281-990-6750

Printed Name: _____ Signature: _____ Date: _____

Optional Accessories

Optional accessories may or may not have been included with this quotation. If you wish to add any to the order, initial next to the item(s) and we will adjust the final price of your invoice.

- Parts Cache (1-50 sq ft) \$799 | (51-150 sq ft) \$1199 | (over 151 sq ft) \$2199
- Spare Control System Cache \$2000
- Auto Dimming Photocell \$250
- Auto Temp Sensor \$250