

RESOLUTION No.17-102

A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, PURSUANT TO SECTION 2-321 OF THE CITY CODE OF ORDINANCES, IN FAVOR OF TRINITY SHEET METAL, LLC FOR THE PURCHASE AND INSTALLATION OF FORTY THREE (43) VIGILANT AUTOMATIC LICENSE PLATE READER CAMERAS AND FIELD SERVICES AND EQUIPMENT; APPROVING THE PURCHASE OF SAME FOR THE PURPOSES OF IMPLEMENTING THE FY 16-17 STRATEGIC PLAN SMART CITY PRIORITY TO COMPLETE THE LICENSE PLATE READER GRID IN AN AMOUNT NOT TO EXCEED \$304,000.00; AUTHORIZING THE CITY MANAGER TO EXECUTE CORRESPONDING AGREEMENTS AND TO EXPEND BUDGETED FUNDS IN FURTHERANCE HEREOF; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, the City of Doral (the “City”) published Request for Proposal #2010-03 (the “RFP”), for a citywide license plate reader and surveillance programs (“LPR Program”), which was awarded to Aware Digital, Inc. (“Aware”); and

WHEREAS, the LPR Program, with preliminary costs in excess of \$1 million, was funded by a United States Department of Justice C.O.P.S. Technology grant; and

WHEREAS, subsequent to the issuance of RFP, the City received an additional grant from the United States Department of Justice in the form of a C.O.P.S. “Secure Our Schools” grant in the amount of \$405,000, which had required a City match, for the installation of surveillance cameras around specific schools located in the City to be operated on the same infrastructure and use the same architecture as the LPR Program; and

WHEREAS, as a result, the City’s contract with Aware was increased by \$810,000.00, so as to accommodate for the expanded LPR program around schools; and

WHEREAS, Aware purchased the Vigilant Automatic License Plate Recognition System and the Genesis Video Surveillance System for the development of the LPR Program;

WHEREAS, after several years in development and after payments from the City to Aware exceeded of \$1.85 million, the City administration conducted an investigation and discovered that the LPR Program was less than two percent (2%) operation and that Aware did not complete the LPR Program, exposing the City of substantial risk of having to reimburse the federal government for Department of Justice grant funds that were supposed to have been expended for a complete project; and

WHEREAS, the City notified the U.S. Department of Justice of Aware's lack of performance, obtained an extension of time within which to complete the LPR Program, terminated its agreement with Aware for the development of the LPR Program, and commenced litigation against Aware so as to recover funds paid; and

WHEREAS, in order for the City to complete the LPR Program by the extension date of December 2015 and avoid federal penalties, the City's Information Technology Department ("IT Department") consulted with the equipment vendor and specialized contractors in order to develop a remediation plan to urgently complete the LPR Program in light of the system's current condition; and

WHEREAS, the IT Department has worked with ASE Telecom and Data Inc., to provide a review, diagnoses, removal of malfunctioning equipment, list of the equipment that needs replacing, conducted other needs and assessment, and prototype solutions for the remediation plan; and

WHEREAS, the City Council previously approved the replacement of fifty-two (52) replacement cameras to remediate the system; and

WHEREAS, it is being further recommended that the Council approve procurement of forty-three (43) replacement Vigilant License Plate Reader Cameras, field services for the installation of same and the remediation of the LPR Program, and maintenance services from a specialized contractor, Trinity Sheet Metal, LLC who is Vigilant certified to install, replace, configure and maintain this type of equipment needed to complete the LPR Program, in an amount not to exceed \$304,000; and

WHEREAS, Section 2-321 of the City Code of Ordinances provides that the waive the competitive bidding procedures outlined in this article upon the recommendation of the city manager that it is in the best interest to do so, to obtain goods and services which cannot be acquired through the normal purchasing process due to insufficient time, the nature of the goods or services or other factors; and

WHEREAS, the City Manager has recommended that it is in the City's best interest to waive the competitive bid process in favor of Trinity Metal given its prior involvement in remediation of license plate reader system;

WHEREAS, the City Council find that it is in the best interests of the City to proceed as recommended by the administration to repair and implement the LPR Program.

NOW, THEREFORE, BE IT RESOLVED BY MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by this reference.

Section 2. Waiver of Competitive Bid Process. Pursuant to section 2-321 of the City Code of Ordinances, the City's competitive bid process is hereby waived in Trinity Sheet Metal, LLC for the purchase contemplated herein.

Section 3. Approval of Goods and Services. The purchase of forty-three (43) Vigilant LPR cameras and the necessary installation, configuration and services to complete the FY16-17 Strategic Plan Smart City Priority to Complete the License Plate Reader Grid, from Trinity Sheet Metal, LLC, in an amount not to exceed \$304,000, in accordance with the quotes attached hereto as Exhibit "A", which is incorporate herein and made a part hereof by this reference, is hereby approved. The funds are available in account 001.22005.500652.

Section 4. Authorization. The City Manager is hereby authorized to execute such agreements and other contractual documents, subject to approval by the City Attorney as to form and legal sufficiency, as may be necessary to consummate the procurement of the good and services contemplated herein.

Section 4. Implementation. The City Manager and City Attorney are hereby authorized to take such further action as may be necessary to implement the purpose and provisions of this Resolution.

Section 5. Effective Date. This Resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Councilmember Rodriguez who moved its adoption. The motion was seconded by Vice Mayor Cabrera and upon being put to a vote, the vote was as follows:

Mayor Juan Carlos Bermudez	Yes
Vice Mayor Pete Cabrera	Yes
Councilwoman Christi Fraga	Yes
Councilwoman Claudia Mariaca	Yes
Councilwoman Ana Maria Rodriguez	Yes

PASSED AND ADOPTED this 14 day of June, 2017.



JUAN CARLOS BERMUDEZ, MAYOR

ATTEST:



CONNIE DIAZ, CMC
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFIENCY
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:



WEISS, SEROTA, HELFMAN, COLE & BIERMAN, P.L.
CITY ATTORNEY

EXHIBIT “A”



Quote For:


**City of Doral
Citywide LPR Project Expansion**

Quoted By:

**Vigilant Solutions LLC
Diane Burgess**

Date: 05-23-17

Be Smart. Be Safe. Be Vigilant.

		Vigilant Solutions LLC 2021 Las Positas Court - Suite # 101 Livermore, California 94551 (P) 925-398-2079 (F) 925-398-2113		Be smart. Be safe. Be Vigilant.	
Attention:	City of Doral	Date	5/23/2017		
Project Name:	Citywide LPR Project Expansion		Quote Number:	DBU-0022-05	

PROJECT QUOTATION

We at Vigilant Solutions are pleased to quote the following systems for the above referenced project:

Consider the “add” price for the following items:

Qty	Item #	Description
(1)	Fixed LPR SYS-1 (43)VSFH075-H-RE	Vigilant Fixed LPR Camera with Integrated Smart Processor <u>Hardware:</u> <ul style="list-style-type: none"> • Integrated (Internal) solid state DSP Smart processor units - No moving parts <ul style="list-style-type: none"> o Plug-N-Play IP based camera with Power Over Ethernet (POE) • Includes field installed J-Box • 75mm LPR Camera(s) with IR and Color video <ul style="list-style-type: none"> o Includes high contrast 740nm Camera lenses & RAM mounting bracket <u>Software:</u> <ul style="list-style-type: none"> • Direct connect to Vigilant's nationally hosted LEARN LPR data server <ul style="list-style-type: none"> o Includes CarDetector LPR software for local server hosting • LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> o Full suite of LPR tools including data analytics

Subtotal Price (Excluding sales tax)	\$168,732.00 (\$3,924.00 each)
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Qty	Item #	Description
(1)	VS-LEARN--H	Vigilant Hosted/Managed Centralized LPR server via LEARN <ul style="list-style-type: none"> • Vigilant hosted/managed LEARN account <ul style="list-style-type: none"> o Central repository for all LPR data acquired by each LPR system • Includes Vigilant's suite of LPR data analytics via online web access <ul style="list-style-type: none"> o Automated CarDetector software update management o Plate searching, mapping, data mining utilities o Stakeout, Associate Analysis and Locate Analysis o Full administrative security with management auditing • Plug-N-Play an unlimited number of CarDetector LPR systems <ul style="list-style-type: none"> o Requires NO server hardware, NO server maintenance • Requires Vigilant Enterprise Service Agreement contract

Subtotal Price (Excluding sales tax)	\$0.00
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Qty	Item #	Description
(43)	VS-SHP-02	Vigilant Shipping & Handling Charges <ul style="list-style-type: none"> • Applies to each fixed camera LPR System • Shipping Method is FOB Destination

Subtotal Price (Excluding sales tax)	\$2,365.00
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Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. Complete system to be delivered within 30 days of AOR (After Receipt of Order).
3. No permits, start-up, installation, and or service included in this proposal unless explicitly stated above.
4. Start Up and Training services are exclusive of travel costs - Cost to be borne BY OTHERS.
5. Central compute resource hardware sold separately unless explicitly stated above.

6. All hardware components to have standard One (1) year hardware warranty.
7. Software is manufactured under strict Vigilant Solutions standard.
8. Compliance to local codes neither guaranteed nor implied.
9. This Quote is provided per our conversation & details given by you - not in accordance to any written specification.
10. This Quote does not include anything outside the above stated bill of materials.
11. Excludes mounting brackets, mounting hardware, and POE switch box

Quoted by: Diane Burgess - 925-398-2079 - diane.burgess@vigilantsolutions.com

Total Price (Excluding sales tax)	\$171,097.00
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