

**RESOLUTION No. 18-60**

**A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, PURSUANT TO SECTION 2-321 OF THE CITY CODE OF ORDINANCES, WAIVING THE COMPETITIVE BID PROCESS FOR THE PURCHASE OF EQUIPMENT AND TOOLS FROM SNAP-ON INDUSTRIAL, MOHAWK (HUNTER ENGINEERING COMPANY), ROTARY AND PRO-CUT IN ORDER TO EQUIP THE PUBLIC WORKS FLEET MAINTENANCE FACILITY; APPROVING THE PURCHASE OF SAME IN AN AMOUNT NOT TO EXCEED \$112,164.28; AUTHORIZING THE CITY MANAGER TO ENTER INTO AN AGREEMENT AND TO EXPEND BUDGETED FUNDS IN FURTHERANCE       HEREOF;       PROVIDING       FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, the Public Works Department (PWD) seeks to procure equipment and tools for the Public Works Fleet Maintenance Facility from Snap-On Industrial (Snap-On), Rotary, Mohawk (Hunter Engineering Company), Pro-Cut; and

**WHEREAS**, the PWD has chosen Rotary, Hunter, Pro-Cut and Snap-on products because they are the top brands on the market and are known for their tools and equipment quality and lifetime warranty; and

**WHEREAS**, Rotary, Snap-On, and Hunter have provided the PWD with quotes based on State Contracts or to provide the City with the most favorable prices and best service; and

**WHEREAS**, the State Contracts are: NASPO ValuePoint / State of Oklahoma contract No. SW818 for Snap-On hand tools, power tools, and accessories; NJPA Awarded Contract No. 061015-RRL for Rotary Lift and alignment lift rack; and NJPA Awarded Contract No. 061015-MRL for Hunter alignment, balancing, and tire changing machine; and

**WHEREAS**, as there are only two on-car brake lathe manufactures in the U.S.A., Pro-Cut's quote for on-car brake lathe was compared to Hunter on-car brake lathe, and Pro-Cut provide the lowest price for the equipment; and

**WHEREAS**, Section 2-321 of the City Code of Ordinances provides that the City Council may, by majority vote, waive the competitive bidding procedures outlined in the City's Procurement Ordinance, upon the recommendation of the City Manager that it is in the best interest to do so, to obtain goods and services which cannot be acquired through the normal purchasing process due to insufficient time, the nature of the goods or services or other factors; and

**WHEREAS**, Staff has recommended that the City Council waive the competitive bidding process and authorize the City Manager to negotiate and enter into an agreement with Snap-On, Hunter, Rotary and Pro-Cut for the purchase of equipment and tools for the Public Works Fleet Maintenance Facility in an amount not to exceed \$112,164.28.

**NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF DORAL AS FOLLOWS:**

**Section 1. Recitals.** The foregoing recitals are confirmed, adopted, and incorporated herein and made a part hereof by this reference.

**Section 2. Waiver.** Pursuant to the Section 2-231 of the City Code of Ordinances, and upon the recommendation of the City Manager, the City's competitive bidding requirements are hereby waived in favor of Snap-On, Rotary, Mohawk (Hunter) and Pro-Cut for the purchase of equipment and tools for the Public Works Fleet Maintenance Facility.

**Section 3. Approval.** The purchase of the equipment and tools for the Public Works Fleet Maintenance Facility from Snap-On, Rotary, Hunter and Pro-Cut, pursuant to the quote attached hereto as Exhibit "A", which is incorporated herein and made a part hereof by this reference, in an amount not to exceed \$112,164.28, is hereby approved. This purchase is funded in account 001.80005.500640 Capital Outlay.

**Section 4. Authorization.** The City Manager is hereby authorized to enter into an agreement and other contractual documents, subject to approval as to form and legal sufficiency by the City Attorney, as may be necessary to procure the equipment under the NJPA Awarded contracts with Rotary and Mohawk (Hunter), NASPO ValuePoint contract for Snap-On, and quote provided by Pro-Cut; and to expend funds in furtherance thereof in amounts not to exceed \$112,164.28.

**Section 5. Implementation.** The City Manager and the City Attorney are hereby authorized to take such further action as may be necessary to implement the purpose and provisions of this Resolution.

**Section 6. Effective Date.** This Resolution shall become effective immediately upon its adoption.

The foregoing Resolution was offered by Councilmember Mariaca who moved its adoption. The motion was seconded by Vice Mayor Rodriguez and upon being put to a vote, the vote was as follows:

Mayor Juan Carlos Bermudez	Yes
Vice Mayor Ana Maria Rodriguez	Yes
Councilman Pete Cabrera	Yes
Councilwoman Christi Fraga	Yes
Councilwoman Claudia Mariaca	Yes

PASSED AND ADOPTED this 11 day of April, 2018.

  
\_\_\_\_\_  
JUAN CARLOS BERMUDEZ, MAYOR

ATTEST:

  
\_\_\_\_\_  
CONNIE DIAZ, CMC  
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFIENCY  
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:

  
\_\_\_\_\_  
WEISS, SEROTA, HELFMAN, COLE & BIERMAN, P.L.  
CITY ATTORNEY

# EXHIBIT “A”



# Quote

Submit To: Snap-on Industrial,  
 A Division of IDSC Holdings LLC  
 PO BOX 9004  
 Crystal Lake, IL 60014-9004  
 877-740-1900

Number CRM-001-215304917      Date: 2/23/2018  
 Type Quote      Valid Until: 4/24/2018  
 Customer # 201265897  
 Cust PO #  
 Ship Via UPS GROUND  
 Terms P30 - NET 30 DAYS  
 Sales Rep Gabriel Segrera / 786-972-4844  
 Fax/Mobile  
 E-mail gabriel.segrera@snapon.com

**Delivery To :** 201265897  
 DORAL, CITY OF  
 8401 NW 53RD TER  
 MIAMI, FL 33166

**Bill To** 201265894  
 DORAL, CITY OF  
 8401 NW 53RD TER  
 MIAMI, FL 33166

IN ACCORDANCE WITH CITY OF DORAL PUBLIC WORKS DEPARTMENT, FLORIDA - PA - STATE OF OK NASPO VP HAND & POWER TOOLS CONTRACT #SW818

Item	Description	Qty	List Price	Unit Price	Total
PT850	AIR IMPACT 1/2IN PREMIUM	3	589.95	372.61	1,117.83
EEDM504D	METER AUTORANGING	1	263.29	171.74	171.74
CT8850	18v Li-ION 1/2" DRIVE IMPACT	2	739.95	482.67	965.34
CT8810A	18V Li-ION 3/8" COMPACT IMPACT	2	649.95	423.96	847.92
CT761A	14.4V 3/8IN IMPACT WRENCH	2	426.95	278.50	557.00
CT725A	14.4V 1/4IN IMPACT WRENCH	2	376.95	245.88	491.76
CTR761C	3/8" 14.4v LiON RATCHET KIT	2	421.95	275.24	550.48
CTR714	1/4IN LION CORDLESS RATCHT KIT	2	404.95	264.15	528.30
EEMS341T14IN	MODIS EDGE 17.4	1	5,995.00	4,655.12	4,655.12
TPMS3	TIRE SENSOR SYSTEM TOOL	1	1,689.95	1,102.35	1,102.35

Tax and freight shown are estimates.

Applicable tax and freight will be charged to the Customers account.

The sale of product is subject to Snap-on Industrial's standard terms and conditions of sale. Placement of an order is Customer's assent to these terms and conditions and Snap-on hereby objects to any additional and/or different terms which may be contained in any Customer forms or other documents. No such additional terms will be of any force or effect.

The sale of product is subject to Customer meeting Snap-on Industrial's credit approvals. Financing through Snap-on Credit LLC is available on most purchases. Ask your Sales Rep for more information.

\*Please provide vendor and pricing information to customer service on this part number.

Sub Total \$10,987.84  
 Freight \$0.00  
 Tax Total \$0.00

Total \$10,987.84

5230 37  
 1102 35



## EQUIPMENT PROPOSAL / SALES AGREEMENT

Prepared on 2/19/2018 by Ben Blanchette

### Submitted to:

Martin Cevallo  
martin.cevallo@cityofdoral.com  
City of Doral  
8401 NW 53 Ter  
Doral, FL 33166  
786-812-5811

### Quoted through:

MOHAWK RESOURCES LTD



**ACEPRO** (Mfr. sug. price: \$17,090.00)

13,343.53

AutoComp Elite(TM) Lathe

- Automatic Compensation provides the fastest, most accurate compensation
- Automatic Chatter Control, no silencer band needed
- Tablet interface provides:
  - On-board training videos
  - Adaptor look up
  - Bitminder software monitors bit life
  - Full lathe control from tablet
- 1 1/2 HP Variable Speed ServoDrive 115V/220V
- 50% More Power turns the toughest drivetrains without pulling drive shafts
- Variable speed & reversible cutting for limited slip axles
- Non-directional Finish for true one-cut pass
- High quality standard passenger car adaptors
- PRO adaptors for most vehicles and light truck applications
- Trolley with Storage
- Safety Tilt Switch & Torque
- Tools and Accessories, 25 ft. Power Cable
- Made in USA.



**20-3388-1** (Mfr. sug. price: \$3,288.00)

2,567.20

Optional PRO adaptor kit enables the servicing of most passenger cars and light trucks up to and including 1/2-ton ratings.



**WA673-CM** (Mfr. sug. price: \$33,660.00)

26,281.05

Aligner with Premium Compact Cabinet &amp; 24" Widescreen LCD. Includes:

- Cordless VIN Barcode Scanner
- CodeLink(TM) Cordless OBD-II Steering System Reset
- Hunter Shop Tough(TM) PC with Windows 10
- Award-Winning WinAlign(R) software
- 2 years free vehicle specs & WebSpecs(R) instant specs by web
- Tool & Kit Database with required tools replacement part numbers
- Full Digital Photo Adjustments & Instruction Video Library
- Exclusive tools including WinToe(TM) Shim-Select(R) II, CAMM(R) and ABC
- Live Ride Height & WinAlign Tuner(TM) application for modified vehicles
- TPMSpec(TM) Database (Vehicle Specific Sensor Type & Reset Procedures)
- Premium Color Printer, Wired & Wireless Network, Power Line Filter/Protector
- Certified iShop & ASANET compliant
- Professional Installation & On-Site Training
- Made in USA



HawkEye Elite cameras mounted to cabinet column fit most service bay applications when connected to a WA67X or WA68X system.

- 4 Patented PentaCam 5 Megapixel High Definition Cameras
- Patented Elite QuickGrip(R) wheel adaptors, no metal to metal contact
- "TD" Three Dimensional Wheel Targets
- QuickComp single motion roll
- Turnplate Bridges
- Made in the USA

**20-2521-1** (Mfr. sug. price: \$1,050.00)

819.82

Adjustable Tire Hooks - This kit contains 8 adjustable tire hooks LF-214-138-1, LR-214-140-1, RF-214-139-1, RR-214-141-1 which may be used with QuickGrip adaptors and Three Dimensional TD Targets.

**20-2621-1** (Mfr. sug. price: \$200.00)

156.16

Medium Duty Truck Spacer kit - This kit contains 4 each spacers for medium duty trucks. These spacers may be used with kit 20-2640-1.





**This Proposal was Prepared for**

Legal Name of Business

City of Doral

Billing Address

8401 NW 53 Ter

City, State Zip

Doral, FL 33166

Main Contact

Martin Cevallo

[martin.cevallo@cityofdoral.com](mailto:martin.cevallo@cityofdoral.com)

Main Phone Number

786-812-5811

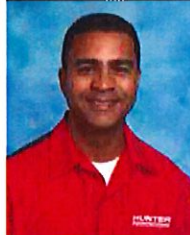
**Items on this Proposal**

- 1 ACEPRO
- 1 20-3388-1
- 1 TCX53EL
- 1 TCA34S
- 1 20-2341-1
- 1 WA673-CM
- 1 20-2521-1
- 1 20-2621-1
- 1 L451LT-PS
- 1 RFE03
- 1 SWT02
- 1 20-3116-1

**Your Local Hunter Team**



Luis Rodriguez  
Manufacturer's Representative  
Miami, FL 33173  
(786) 402-2135  
[miamihunterrep@gmail.com](mailto:miamihunterrep@gmail.com)



Ozuna, Miguel  
Technical & Training Representative  
Miami, FL  
(305) 772-1777  
[TrueHunterEngineering@gmail.com](mailto:TrueHunterEngineering@gmail.com)



Johnson, Kevin  
Regional Manager  
[kejohnson@hunter.com](mailto:kejohnson@hunter.com)

Ben Blanchette  
MOHAWK RESOURCES LTD  
PO Box 110  
65 Vrooman Ave  
Amsterdam, NY 12010  
800-833-2006  
[benb@mohawkklifts.com](mailto:benb@mohawkklifts.com)

X

Approval

Total investment (Cash / Check)

\$127,053.20



## EQUIPMENT PROPOSAL / SALES AGREEMENT

Prepared on 3/01/2018 by Ben Blanchette

### Submitted to:

Martin Cevallo  
 martin.cevallo@cityofdoral.com  
 City of Doral  
 8401 NW 53 Ter  
 Doral, FL 33166  
 786-812-5811

### Quoted through:

MOHAWK RESOURCES LTD



### SWT12 (Mfr. sug. price: \$10,494.00)

8,193.51

SmartWeight(R) Touch High Capacity Balancer

- (Up to 44in, 175lb Assembly, 30in Rim)
- Intuitive Touch Screen Interface is easy to learn
- Built-in HD Video Tutorials cover mounting & balancing
- Exclusive eCal(TM) automatic calibration verifies balancing accuracy
- TPMS Spec Database (Sensor Type & Reset Procedures)
- Centering Check Verifies Results
- Photo Instructions for Wheel Mounting & Tire Changing
- SmartWeight(R) Better Balance & Saves Excess Weight
- Hammerhead(R) TDC Weight Placement Laser
- Power Wheel Lift: Accurate centering without back strain
- Superior Alloy Balancer Shaft with 3 Year Warranty
- Auto Double Dataset Arms
- Spindle-Lok, Standard Accessories
- Factory Installation and Training
- Made in USA



### TCX57W (Mfr. sug. price: \$16,425.00)

12,824.31

Tire Changer, Leverless, Table-Top, PowerOut Bead Breaker, Automatic Swing Arm, Bead Press System, 6-30" clamping, (220v, 15a, L6-20R plug). Wheel lift.



**This Proposal was Prepared for**

Legal Name of Business

City of Doral

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Billing Address

8401 NW 53 Ter

---

City, State Zip

Doral, FL 33166

---

Main Contact

Martin Cevallo

[martin.cevallo@cityofdoral.com](mailto:martin.cevallo@cityofdoral.com)

---

Main Phone Number

786-812-5811

---

X

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Approval

**Items on this Proposal**

1 SWT12

1 TCX57W

1 PRONTO-III

**Your Local Hunter Team**



Luis Rodriguez  
Manufacturer's Representative  
Miami, FL 33173  
(786) 402-2135  
[miamihunterrep@gmail.com](mailto:miamihunterrep@gmail.com)



Ozuna, Miguel  
Technical & Training Representative  
Miami, FL  
(305) 772-1777  
[TrueHunterEngineering@gmail.com](mailto:TrueHunterEngineering@gmail.com)



Johnson, Kevin  
Regional Manager  
[kejohnson@hunter.com](mailto:kejohnson@hunter.com)

Tim Gralewski  
MOHAWK RESOURCES LTD  
PO Box 110  
Amsterdam, NY 12010  
800-833-2006  
[timg@mohawkklifts.com](mailto:timg@mohawkklifts.com)

Total investment (Cash / Check)

\$34,926.63

# Rotary Lift NJPA Contract Quotation

Contract Number: 061015-RRL



Quote # : 2018145

Date: 3/2/2018

Requested By: Martin Cevallos

Quote Expires: 4/2/2018

Payment Terms: 1/2%-15th, NET 30

Warranty: 1yr. Parts & Labor

Prepared By: Christine Bilz

**\*If the completion of the installation is delayed more than one month due to governmental entity delays (i.e. electrical etc.), then Rotary can request partial payment for the portion of work completed (both equipment and installation).**

**Note:** Quote for equipment only.

Project Name: City of Doral NJPA Member #76010

Model No.	Description	Unit Price Ea.	Qty.	Extended Price
SM18-EL2	Heavy Duty Surface Drive On Lift 18,000lb Cap and 230" Wheelbase	\$ 8,953.25	1	\$ 8,953.25
RJ9000YBK	Rolling Jack 9,000lb Capacity	\$ 3,017.31	2	\$ 6,034.62
FC5760-14	Internal Airline Kit	\$ 329.60	1	\$ 329.60
AR18-EL	Heavy Duty Alignment Rack 18,000lb Capacity With (2) Rolling Jacks and an Internal Airline Kit 230" Wheelbase	\$ 19,995.00	1	\$ 19,995.00
	<b>**does not include installation</b>			
Freight	Pre Paid By Rotary Lift			
<b>Total Price:</b>				<b>\$ 35,312.47</b>

**ADDITIONAL TERMS AND CONDITIONS:** By submitting a purchase order to Vehicle Service Group, LLC. (VSG), customer accepts and agrees to these terms and conditions as additional terms to the existing agreement between the parties referenced on the face of this quotation (Existing Agreement), notwithstanding anything to the contrary contained therein. All additional or different terms and conditions contained in Customer's purchase order are hereby rejected. No additional or different terms or conditions, or any modifications, changes, or amendments to these terms of the existing agreement shall be binding on VSG, unless expressly accepted by VSG in writing.

**DISCLAIMER:** Notwithstanding anything to the contrary in the Existing Agreement, VSG shall not be liable for any loss, damage or additional costs arising from unforeseen conditions affecting installation, including but not limited to contaminated soil, bed rock, in-floor heating system, high water conditions, or any other type of in-ground conditions. Customer acknowledges and agrees that

# Rotary Lift NJPA Contract Quotation

Contract Number: 061015-RRL



Quote # : 2018115

Date: 2/26/2018

Requested By: Martin Cevallos

Quote Expires: 3/26/2018

Payment Terms: 1/2%-15th, NET 30

Warranty: 1yr. Parts & Labor

Prepared By: Christine Bilz

**\*If the completion of the installation is delayed more than one month due to governmental entity delays (i.e. electrical etc.), then Rotary can request partial payment for the portion of work completed (both equipment and installation).**

**Note:** Quote for equipment only.

Project Name: City of Doral NJPA Member #76010

Model No.	Description	Unit Price Ea.	Qty.	Extended Price
SPOA10	Surface Mounted Asymmetrical 2 Stage Arm With Flip Up Adapters 10,000lb Capacity	\$ 4,039.64	1	\$ 4,039.64
SPOA10-TA EH2	Surface Mounted 2 Post Lift With TRIO Arms and Truck Adapters and Extended Height of 2'	\$ 4,938.77	1	\$ 4,938.77
SM18	Heavy Duty Surface Drive On Lift 18,000lb Cap and 194" Wheelbase	\$ 8,171.51	1	\$ 8,171.51
RJ9000YBK	Rolling Jack 9,000lb Capacity	\$ 3,017.31	2	\$ 6,034.62
FC5760-14	Internal Airline Kit	\$ 329.60	1	\$ 329.60
AR18	Heavy Duty Alignment Rack 18,000lb Capacity With (2) Rolling Jacks and an Internal Airline Kit	\$ 18,602.45	1	\$ 18,602.45
	<b>**does not include installation</b>			
Freight	Pre Paid By Rotary Lift			

Total Price: \$ 42,116.59

**ADDITIONAL TERMS AND CONDITIONS:** By submitting a purchase order to Vehicle Service Group, LLC. (VSG), customer accepts and agrees to these terms and conditions as additional terms to the existing agreement between the parties referenced on the face of this quotation (Existing Agreement), notwithstanding anything to the contrary contained therein. All additional or different terms and conditions contained in Customer's purchase order are hereby rejected. No additional or different terms or conditions, or any modifications, changes, or amendments to these terms of the existing agreement shall be binding on VSG, unless expressly accepted by VSG in writing.



# LATHE ORDER FORM

PRO-CUT International, LLC  
10 Technology Drive #4  
West Lebanon, NH 03784

800.543.6618  
603.298.8404  
info@procutusa.com

ORDER  QUOTE  DEMO  TRIAL\*\*\*

DATE 3.6.18 PRO-CUT REP. Latta SERIAL NO. \_\_\_\_\_

BILL TO City of Doral, Public Works Department SHIP TO \_\_\_\_\_

AP CONTACT Martin Cevallos SVC CONTACT \_\_\_\_\_

ADDRESS 8401 NW 53rd Terrace ADDRESS \_\_\_\_\_

CITY Doral STATE FL ZIP 33166 CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

AP PHONE 304-593-6740 Ext 6026 SVC PHONE \_\_\_\_\_

AP EMAIL Martin.Cevallos@cityofdoral.com SVC EMAIL \_\_\_\_\_

DESCRIPTION / QTY.					PRICE	EXT. PRICE
LATHE	<input type="checkbox"/> 9.2	<input type="checkbox"/> X9	<input checked="" type="checkbox"/> A10			10,495.00
TROLLEY · 4 Wheel	<input type="checkbox"/> 50-2192	<input type="checkbox"/> 50-2195	<input checked="" type="checkbox"/> 50-2193			
CUTTING HEAD	<input type="checkbox"/> 50-238	<input checked="" type="checkbox"/> 50-220	<input type="checkbox"/> 50-1299			
ADAPTERS	<input checked="" type="checkbox"/> 50-687	<input checked="" type="checkbox"/> 50-688	<input checked="" type="checkbox"/> 50-693	<input checked="" type="checkbox"/> 50-946		
	<input checked="" type="checkbox"/> 50-681	<input checked="" type="checkbox"/> 50-694	<input type="checkbox"/> 50-683	<input type="checkbox"/> 50-935		
	<input type="checkbox"/> 50-3ADPHON	<input type="checkbox"/> 50-1020	<input type="checkbox"/> 50-1021			
TRUCK KITS & ACCESSORIES	<input type="checkbox"/> 50-TRANSIT	<input type="checkbox"/> 50-492KIT	<input type="checkbox"/> 50-1492KIT	<input type="checkbox"/> 50-999KIT		
	<input checked="" type="checkbox"/> 50-ACC	<input type="checkbox"/> 50-ACC-LAT	<input type="checkbox"/> 50-174	<input checked="" type="checkbox"/> 50-TRKKIT		1,500.00
DIGITAL UPGRADES	<input type="checkbox"/> G2X	<input type="checkbox"/> GYR	<input type="checkbox"/> SCANNER			

SERVICE PLAN  6 MONTH  ANNUAL  NONE MANAGER INITIALS \_\_\_\_\_

ADDITIONAL ITEMS	DESCRIPTION	QTY	PRICE
		<input type="checkbox"/>	
	2 Year Parts & Labor Warranty <span style="float: right;">+</span>	<input type="checkbox"/>	
		<input type="checkbox"/>	
	On-Site Training & Installation <span style="float: right;">+</span>	<input type="checkbox"/>	
		<input type="checkbox"/>	

\* Shipping & Handling for Continental U.S.A. : 9.2=\$285, X9 & A10=\$325. Alaska/Hawaii \$450 for all lathes & delivery types. Liftgate Service Required  YES  NO

\*\* Any applicable sales tax will be added at invoicing.

\*\*\* For trial lathes, the shop agrees to give a fair evaluation of the machine and make a purchasing decision at the end of the trial period. I hereby acknowledge receipt of this lathe and understand it is the property of PRO-CUT International.

INITIALS \_\_\_\_\_

ORDER SUBTOTAL	\$ 11,995.00
SHIPPING & HANDLING*	325.00
SALES TAX**	TBD
<b>TOTAL</b>	<b>\$ 12,320.00</b>

PAYMENT METHOD  BILL ME (NET 30)  CREDIT CARD  LEASE · Upon Credit Approval  TAX ID No. \_\_\_\_\_

PO# \_\_\_\_\_ CREDIT CARD # \_\_\_\_\_ EXP. DATE \_\_\_\_\_ SECURITY CODE \_\_\_\_\_

NAME \_\_\_\_\_ PHONE \_\_\_\_\_ AUTH. SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

TOP DAWG NAME

TOP DAWG EMAIL

T-SHIRT SIZE (S, M, L or XL)

NUMBER OF BAYS